# **SELECT STRATEGY**



# 2Q 2024 Strategy Fact Sheet

## Performance (%)

Past performance is no guarantee of future results.

|                    | 2Q 2024 | YTD   | 1 Year | 3 Years | 5 Years | 7 Years | 10 Years | Since<br>6/30/2009 |
|--------------------|---------|-------|--------|---------|---------|---------|----------|--------------------|
| Portfolio (Gross)  | -2.78   | 7.33  | 13.61  | 9.37    | 15.44   | 14.79   | 13.23    | 16.39              |
| Portfolio (Net)    | -3.03   | 6.80  | 12.49  | 8.29    | 14.30   | 13.65   | 12.11    | 15.24              |
| S&P 500 Index      | 4.28    | 15.29 | 24.56  | 10.01   | 15.05   | 14.28   | 12.86    | 14.82              |
| Russell 3000 Index | 3.22    | 13.56 | 23.13  | 8.05    | 14.14   | 13.48   | 12.15    | 14.49              |

All periods longer than 12 months are annualized. See disclosures on last page. Source: GPS.

## **Manager Commentary**

### **Market Overview**

During the second quarter, the S&P 500 Index rose 4.28% while the Russell 2000 Value Index fell 3.64%. International equity markets also decreased with the MSCI EAFE returning -0.20%.

Equity markets were mixed as fixed income markets continued reversing expectations for rate cuts, and the leading inflation indicators pointed to a reduction in the disinflationary forces and the potential for modestly higher inflation in late 2024 to early 2025. Global industrial activity continued to modestly improve, which should strengthen future employment conditions and offset modest weakness in consumer spending. Despite the higher interest rates, we continue to expect the economic cycle and liquidity conditions to be supportive of risk assets through the November election.

Post the November 2024 election, the investment outlook should become less certain. As we exit 2024, there is uncertainty as to the sustained level of corporate tax rates, continued pressure from raising and unsustainable deficits, and the risks associated with refinancing corporate debt in the higher interest rate environment. Despite the near-term improvement in global industrial activity, our longest leading indicators for the U.S. economy are pointing to the potential for a growth slowdown to occur in the first half of 2025. As we move through the back half of 2024, additional leading indicators will either confirm or dispel a potential 2025 economic downturn, which will allow us to adjust the portfolio ahead of any shift in economic fundamentals.

## **Portfolio Positioning**

As a result of buys and sells and market action, the portfolio is overweight Materials, Financials, Consumer Discretionary, Communication Services, and Energy while underweight Industrials, Information Technology, Consumer Staples, Utilities, Real Estate, and Health Care.

## **Contributors to Performance**

During the quarter, the portfolio experienced negative absolute and negative relative performance. Positive relative performance was driven by Energy while offset by underperformance in Information Technology, Industrials, Consumer Staples, Financials, Materials, Communication Services, Health Care, Real Estate, and Consumer Discretionary.

# **2Q 2024 SELECT STRATEGY PORTFOLIO**

## **Portfolio Characteristics**

|                             | Portfolio | S&P 500<br>Index | Russell<br>3000 Index |
|-----------------------------|-----------|------------------|-----------------------|
| Number of Holdings          | 26        | 503              | 2,925                 |
| Wtd. Avg. Mkt. Cap (\$B)    | 856.56    | 1,010.47         | 887.15                |
| Price/Book                  | 4.60      | 4.69             | 4.19                  |
| Est. 3-5 Yr. EPS Growth (%) | 15.32     | 16.26            | 15.98                 |
| P/E NTM                     | 24.37     | 21.12            | 20.42                 |
| ROA (%)                     | 13.94     | 15.23            | 13.73                 |
| ROE (%)                     | 28.89     | 30.12            | 27.30                 |
| Dividend Yield (%)          | 0.51      | 1.32             | 1.30                  |

## Source: FactSet

## Top Ten Holdings\* 1

|                          | % Total<br>Portfolio |                           | % Total<br>Portfolio |
|--------------------------|----------------------|---------------------------|----------------------|
| Microsoft Corp           | 7.73                 | JPMorgan Chase & Co       | 5.25                 |
| NVIDIA Corp              | 7.12                 | Zoetis Inc                | 4.63                 |
| Alphabet Inc             | 6.43                 | The Walt Disney Co        | 4.02                 |
| Amazon.com Inc           | 6.33                 | O'Reilly Automotive Inc   | 3.97                 |
| Monolithic Power Systems | 5.88                 | Intercontinental Exchange | 3.87                 |
|                          |                      |                           |                      |

<sup>\*</sup> Excludes 2.63% cash.

## Risk Reward\*

|                       | Portfolio | S&P 500<br>Index | Portfolio | Russell<br>3000<br>Index |  |  |  |  |  |
|-----------------------|-----------|------------------|-----------|--------------------------|--|--|--|--|--|
| Beta                  | 1.00      | 1.00             | 0.96      | 1.00                     |  |  |  |  |  |
| Sharpe Ratio          | 0.70      | 0.72             | 0.70      | 0.64                     |  |  |  |  |  |
| Information Ratio     | 0.07      | N/A              | 0.22      | N/A                      |  |  |  |  |  |
| R-Squared             | 0.91      | 1.00             | 0.90      | 1.00                     |  |  |  |  |  |
| Standard Deviation (% | ) 18.76   | 17.93            | 18.76     | 18.49                    |  |  |  |  |  |

<sup>\*</sup> Annualized 5-years ending 6/30/2024.

Source: eVestment

# Portfolio Sector Weightings (%)\*1

|                        | Portfolio | S&P 500<br>Index | Russell<br>3000 Index |
|------------------------|-----------|------------------|-----------------------|
| Information Technology | 30.62     | 32.45            | 30.10                 |
| Financials             | 16.17     | 12.42            | 13.15                 |
| Consumer Discretionary | 12.28     | 9.91             | 10.06                 |
| Health Care            | 11.29     | 11.72            | 11.88                 |
| Communication Services | 10.45     | 9.34             | 8.82                  |
| Materials              | 6.15      | 2.15             | 2.45                  |
| Industrials            | 5.43      | 8.17             | 9.46                  |
| Energy                 | 4.27      | 3.65             | 3.88                  |
| Consumer Staples       | 3.34      | 5.77             | 5.46                  |
| Real Estate            | -         | 2.15             | 2.55                  |
| Utilities              | -         | 2.26             | 2.19                  |

<sup>\*</sup> Excludes 2.63% cash. Due to rounding, totals may not equal 100%.

Source: FactSet

## **Additions To Portfolio**

| Antero Resources Corporation | Coca-Cola Consolidated, Inc. |
|------------------------------|------------------------------|
| Corteva Inc                  | DoorDash, Inc. Class A       |
| Intuit Inc.                  | ServiceNow, Inc.             |
| Source: FactSet              |                              |

## **Deletions From Portfolio**

| Accenture Plc Class A   | Hess Corporation |
|-------------------------|------------------|
| Prologis, Inc.          | Salesforce, Inc. |
| Snowflake, Inc. Class A |                  |

Source: FactSet

<sup>&</sup>lt;sup>1</sup> Performance holdings subject to change.

Source: FactSet

<sup>&</sup>lt;sup>1</sup> Performance holdings subject to change.

#### **VAUGHAN NELSON EQUITY TEAM**

#### **PORTFOLIO MANAGER**



Scott Weber, CFA Senior Portfolio Manager

- Began his financial and investment career in 1996
- Joined Vaughan Nelson in 2003
- MBA, Tulane University, 1997
- BS, The University of the South, 1994

### **DOMESTIC RESEARCH**



Tyler Fry, CFA Vice President, U.S. Equity Analyst

- · Began investment career in 2014
- Joined Vaughan Nelson in 2016
- BBA, Southern Methodist University, 2014
- BS, Southern Methodist University, 2014



Corrine Richter
Associate, U.S. Equity Analyst

- Began financial and investment career in 2021
- Joined Vaughan Nelson in 2021
- MSA, Brigham Young University, 2021

#### **MACRO AND FACTOR ANALYSIS**



Isabelle Long Associate, Portfolio and Risk Analysis

- Began portfolio and risk analysis career in 2022
- BS, Texas A&M University, 2022



Adam Rich, CFA Deputy CIO Portfolio Manager

- Began investment career in 2010
- Joined Vaughan Nelson in 2016
- BS, Brigham Young University, 2010



William Wojciechowski, PhD Chief Risk Officer Portfolio and Risk Analysis

- Began investment management and financial analysis career in 2001
- PhD, Rice University, 2001
- MA, Rice University, 1999
- MS, West Virginia University, 1996
- BS, Carnegie Mellon University, 1992

#### **ABOUT VAUGHAN NELSON**

Vaughan Nelson Investment Management specializes in value equity investing with a focus on a targeted return. The firm employs a bottom-up, fundamental research process that seeks to capitalize on information and liquidity inefficiencies in the equity universe. The firm's long-term, consistent investment approach draws on its in-depth research capabilities.

- · Headquarters: Houston, Texas
- Founded: 1970
- Firm Assets: \$17.8 Billion\*
- · Domestic equity, international equity, and fixed income strategies
- 52 employees
- 24 investment team professionals
- 12 Chartered Financial Analyst designations
- 3 PhDs
- \* Number includes assets where Vaughan Nelson Investment Management does not have full unconditional trading authority. The assets consist of model portfolio relationships with third-party platforms and totaled \$3.0 billion as of 6/30/24.

### **VAUGHAN NELSON EQUITY STRATEGIES**



- Benchmark against the S&P 500 Index and Russell 3000® Index
- Generally 20 to 40 positions

Small Cap Value

- Benchmark against the Russell 2000® Value Index
- Generally 55 to 85 positions

Value Opportunity

- Benchmark against the Russell Midcap® Value Index and Russell 2500™ Value Index
- Generally 55 to 75 positions

International

- Benchmark against the MSCI ACWI ex USA NR Index
- · Generally 25 to 60 positions

Emerging Markets

- Benchmark against the MSCI Emerging Markets NR Index
- Generally 60 to 80 positions

Global SMID Cap

- Benchmark against the MSCI ACWI SMID Cap NR Index
- Generally 40 to 80 positions

# **OUR MISSION**

of our **clients** and **employees**through **superior performance** consistent with our values.

## SELECT PORTFOLIO COMPOSITE RETURNS

June 30, 2009 through June 30, 2024

Performance data shown represents past performance and is not a guarantee of, and not indicative of, future results.

| Year     | Compos.<br>Returns | Compos.<br>Returns | S&P 500<br>Index | R3000<br>Index | No. of<br>Ports. | Disp. at<br>EOP | Compos.<br>Assets<br>at EOP | Total Firm Assets<br>(ex. model assets) | Entity<br>Assets** | Std Dev.<br>Compos. | Std Dev.<br>S&P 500<br>Index | Std Dev.<br>R3000<br>Index |
|----------|--------------------|--------------------|------------------|----------------|------------------|-----------------|-----------------------------|---|--------------------|---------------------|------------------------------|----------------------------|
|          | Gross              | Net                | PRIM             | SEC            |                  | Std. Dev.       | \$MM-USD                    | \$MM-USD                                | \$MM-USD           | 3-Yr Anlzd          | 3-Yr Anlzd                   | 3-Yr Anlzd                 |
| 2024 YTD | 7.33%              | 6.80%              | 15.29%           | 13.56%         | 105              | N/A             | 3,988                       | 14,770                                  | 17,814             | 18.14%              | 17.61%                       | 17.82%                     |
| 2023     | 23.09%             | 21.88%             | 26.29%           | 25.96%         | 107              | 0.57%           | 3,922                       | 13,811                                  | 16,351             | 17.64%              | 17.29%                       | 17.46%                     |
| 2022     | -15.92%            | -16.77%            | -18.11%          | -19.21%        | 99               | 0.31%           | 2,856                       | 11,720                                  | 13,566             | 21.58%              | 20.87%                       | 21.48%                     |
| 2021     | 40.61%             | 39.26%             | 28.71%           | 25.66%         | 93               | 0.46%           | 3,388                       | 13,490                                  | 15,481             | 17.88%              | 17.17%                       | 17.94%                     |
| 2020     | 20.32%             | 19.13%             | 18.40%           | 20.89%         | 87               | 0.70%           | 1,846                       | 12,690                                  | 14,052             | 19.51%              | 18.53%                       | 19.41%                     |
| 2019     | 29.21%             | 27.94%             | 31.49%           | 31.02%         | 83               | 0.22%           | 1,617                       | 11,346                                  | 13,064             | 12.46%              | 11.93%                       | 12.21%                     |
| 2018     | -3.56%             | -4.53%             | -4.38%           | -5.24%         | 80               | 0.24%           | 1,187                       | 10,078                                  | 11,425             | 11.96%              | 10.80%                       | 11.18%                     |
| 2017     | 25.94%             | 24.69%             | 21.83%           | 21.13%         | 69               | 0.48%           | 997                         | 11,675                                  | 13,172             | 10.54%              | 9.92%                        | 10.09%                     |
| 2016     | 7.99%              | 6.91%              | 11.96%           | 12.74%         | 53               | 0.23%           | 679                         | 11,572                                  | 12,912             | 11.30%              | 10.59%                       | 10.88%                     |
| 2015     | 4.02%              | 2.97%              | 1.38%            | 0.48%          | 42               | 0.22%           | 448                         | 11,316                                  | 12,469             | 11.81%              | 10.48%                       | 10.58%                     |
| 2014     | 12.04%             | 10.93%             | 13.69%           | 12.56%         | 41               | 0.11%           | 585                         | 9,943                                   | 11,057             | 9.50%               | 8.98%                        | 9.29%                      |
| 2013     | 44.11%             | 42.73%             | 32.39%           | 33.55%         | 37               | 0.33%           | 410                         | 9,243                                   | 10,258             | 12.24%              | 11.94%                       | 12.53%                     |
| 2012     | 10.91%             | 9.81%              | 16.00%           | 16.42%         | 27               | 0.29%           | 194                         | 7,273                                   | 8,071              | 15.57%              | 15.09%                       | 15.73%                     |
| 2011     | 4.85%              | 3.80%              | 2.11%            | 1.03%          | 17               | N/A             | 124                         | 6,876                                   | 7,667              | N/A                 | N/A                          | N/A                        |
| 2010     | 31.28%             | 30.00%             | 15.06%           | 16.93%         | Fewer than 5     | N/A             | 26                          | 7,050                                   | 7,965              | N/A                 | N/A                          | N/A                        |
| 2009*    | 19.37%             | 18.80%             | 22.59%           | 23.17%         | Fewer than 5     | N/A             | 23                          | 6,757                                   | 7,690              | N/A                 | N/A                          | N/A                        |

#### NOTES AND DISCLOSURES

### **NOTES**

COMPOSITE DESCRIPTION. This composite is comprised of all fee paying, discretionary Select portfolios of at least \$1 million under management. Select portfolios are managed in a tactical manner predominately investing in 20-40 equity securities within the market capitalization range of the Russell 3000® Index at the time of purchase. The primary benchmark is the S&P 500® Index. The secondary benchmark is the Russell 3000® Index. The primary benchmark was changed from the Russell 3000® Index to the S&P 500® Index. Frank Russell Company ("Russell") is the source and owner of Russell Index data contained herein. Any further dissemination of the data is strictly prohibited. Russell is not responsible for any inaccuracy in this presentation. The composite creation and inception date is June 2009. FIRM DEFINITION. Vaughan Nelson Investment Management ("Vaughan Nelson") is an equity, fixed income, and balanced portfolio investment manager. Vaughan Nelson is defined as an independent investment advisory firm and is affiliated with Natixis Investment Managers, LLC. FEES. Select Fee Schedule: 1.00% on the first \$25 million, .85% on the next \$25 million, .75% on the remainder.

OTHER NOTES. Results for the full historical period are time-weighted. Accounts have been valued daily and portfolio returns have been weighted by using beginning-of-month market values plus daily weighted cash flow. The dispersion calculation is based on a dollar-weighted average of gross portfolio returns within the composite for the entire period. The dispersion percent of N/A indicates that the number of portfolios for the entire year were equal to five or fewer or periods of less than one year. The benchmark source is FactSet. The valuation source is Intercontinental Exchange (ICE). Benchmark returns are not covered by the report of independent verifiers.

## **DISCLOSURES**

BASIS OF PRESENTATION. The attached information and index performance has been developed internally and/or obtained from sources, which Vaughan Nelson believes to be reliable; however, Vaughan Nelson does not guarantee the accuracy, adequacy, or completeness of such information, nor does it guarantee the appropriateness of any strategy referred to for any particular investor. This document is provided for informational purposes only and should not be construed as advice or a recommendation for purchase or sale of securities. Past performance is not indicative of future results. The strategy is managed by Scott Weber and Chris Wallis from 12/31/18; Scott Weber, Chris Wallis, Dennis Alff and Chad Fargason from 9/30/13; and Scott Weber, Chris Wallis, and Dennis Alff from inception. COMPOSITE NOTES. The composite for each investment strategy has specific criteria in terms of minimum portfolio size, tax status, and discretion. Portfolios meeting the stated criteria are added to the composite as of the first full quarter of investment in that composite's style. Similarly, accounts are removed from the composite after the last full quarter of management under the composite style. A list of all composites and pooled fund investment strategies offered by the firm, with a description of each strategy, is available upon request. The composite results portrayed reflect the reinvestment of dividends, capital gains, and other earnings when appropriate. The three-year annualized standard deviation measures the variability of the composite (using gross-of-fee returns, and the benchmark returns over the preceding 36-month period. CALCULATION METHODOLOGY. The composite performance results are time-weighted total returns net of commissions and transaction costs. Valuations and returns are expressed in U.S. dollars. Vaughan Nelson consistently values all portfolios each month on a trade date basis. Additional information regarding policies for valuing portfolios, calculating performance, and preparing the GIPS® Reports are availab

Model year-end portfolio totals were as follows: 2023 - \$2.5 billion, 2022 - \$1.8 billion, 2021 - \$2.0 billion, 2020 - \$1.4 billion; 2019 - \$1.7 billion, 2018 - \$1.3 billion, 2017 - \$1.5 billion; 2016 - \$1.3 billion, 2015 - \$1.2 billion, 2014 - \$1.1 billion, 2013 - \$1.0 billion.

<sup>\*\*</sup> Number includes assets where Vaughan Nelson Investment Management does not have full unconditional trading authority. The assets consist of model portfolio relationships with third-party platforms and totaled \$3.0 billion as of 6/30/24. This information is supplemental to the Select GIPS Report.



<sup>\*</sup> Partial year return. Inception date of 6/30/09.